



## Minimum Price Contract

Play an active role in your grain marketing by working with your ADM representative to manage your grain prices.

### Background

If you want more control of your marketing in a volatile market, an ADM Minimum Price contract gives a hands-on approach with downside protection. With the Minimum Price grain contract, we'll work with you to develop a customized risk management plan using option-based scenarios to help you achieve price targets while protecting unacceptable price risk. With the plan in hand, you make the final pricing decisions on your grain throughout the season.

### The Benefits

- You maintain control and flexibility and play an active role in your final pricing outcome.
- Helps diversify your marketing portfolio.
- Assures a minimum price for your grain and may allow you to participate in upside market opportunities.

### How It Works

1. Working with an ADM representative, you decide the price parameters you're looking to achieve and discuss time coverage and costs associated with the various Minimum Price contract strategies you may be considering.
2. Your ADM representative works with your information to provide specific risk management scenarios that align with your desired outcome.
3. You stay in touch with your ADM representative as your chosen strategy executes to make decisions along the way.
4. You deliver your grain within the contracted time period and receive your final cash price once all the components of your pricing strategy are complete. The final cash price is the Final Futures Reference Price +/- Basis - Service Fee + Premium (if any). Your final price will include any fees or premiums associated with the minimum price strategy used. You may be eligible for a payment advance on delivered grain if your chosen strategy is still being executed.

**Contact your local ADM representative or visit [ADMadvantage.com](https://www.adm.com/advantage)**

ADM Products and Services vary by location. Subject to Terms and Conditions in ADM-provided contract. Please see contract for details. © 2021 Archer Daniels Midland Company | 20024-03/21

