



# Traditional Advantage Contracts

Explore contracts that put you in total control of how you want to sell your grain.

## Background

Our Traditional Advantage contracts are comprised of basic choices that put you in ultimate control of the pricing and timing of grain sales. While these are more basic, they can be just as effective when they are used as part of a solid marketing plan. As with any of our contracts, be sure to consider other contracts to include in your overall portfolio.

## How It Works

1. Meet with your local ADM merchandiser to discuss your plans and objectives for current and future production.
2. He or she will walk you through the choices that will best help you meet your objectives and to ensure you're comfortable with the suggestion and plan.
3. ADM will then define expectations for final pricing, payment and delivery, and continue to look for ways to help you improve your grain marketing.

## Contract Choices

### Spot Grain Contract

This choice accommodates a cash grain sale based on a specific bid on a specific date at a specific time.

### Cash Grain Contract

A choice that allows you to set the final cash price for grain delivered now or in the future.

### Grain Storage

ADM's grain storage program allows you to pay storage fees at select facilities so you can establish your grain price at a later time. You maintain ownership of the grain while it is in storage.

### Deferred Pricing Contract

Take advantage of potential future price increases by delivering grain now and pricing it at a later date. With deferred pricing, the ownership and title passes to ADM upon delivery.

### Forward Grain Contract

Secure a cash price for grain that has not yet been delivered to help you eliminate downside price risk.

**Contact your local ADM representative or visit [ADMadvantage.com](https://www.adm.com/advantage)**

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