



# Canola Traditional Advantage Contracts



Explore contracts that put you in total control of how you want to sell your canola.

### Background

Our Traditional Advantage contracts are comprised of basic choices that put you in ultimate control of the pricing and timing of canola sales. While these are more basic, they can be just as effective when they are used as part of a solid marketing plan. As with any of our contracts, be sure to consider other contracts to include in your overall portfolio.

### Here's How It Works

- 1) Meet with your local ADM merchandiser to discuss your plans and objectives for current and future production.
- 2) He or she will walk you through the choices that will best help you meet your objectives.
- 3) ADM will then define expectations for final pricing, payment and delivery, and continue to look for ways to help you improve your canola marketing.

### Contract Choices

#### Spot Canola Contract

This choice accommodates a cash canola sale based on a specific bid on a specific date at a specific time.

#### Cash Canola Contract

A choice that allows you to set the final cash price for canola delivered now or in the future.

#### Canola Storage

ADM's canola storage program allows you to pay storage fees at select facilities so you can establish your canola price at a later time. You maintain ownership of the canola while it is in storage.

#### Deferred Pricing Storage Contract

Take advantage of potential future price increases by delivering canola now and pricing it at a later date. With deferred pricing, the ownership and title passes to ADM upon delivery.

#### Forward Canola Contract

Secure a cash price for canola that has not yet been delivered to help you eliminate downside price risk.

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### More Information

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Contact your local ADM Merchandiser or visit [ADMadvantage.com](http://ADMadvantage.com).

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